

Steve Chappell

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Objective	To help grow an emerging, technologically exciting company as a Field Applications/Sales Engineer.
Professional experience	<p>2001 - 2002 Virage Logic Corporation Fremont, CA Field Applications Engineer</p> <ul style="list-style-type: none">▪ Managed all technical aspects of sales efforts into new and existing customers, including presentations and evaluations.▪ Directed post-sales support for key and strategic customers.▪ Recognized as FAE of the Year for highest percentage over quota worldwide. <p>2000 - 2001 Palmchip Corporation San Jose, CA Technical Marketing & Applications Manager</p> <ul style="list-style-type: none">▪ Developed and delivered demonstrations and technical presentations for trade shows, customer training, sales training and sales support.▪ Created marketing collateral and aided in productization of IP.▪ Resident expert on integrating embedded processors (ARM7/9, ARC, MIPS) and other third-party IP. <p>1997 - 2000 Palmchip Corporation San Jose, CA Senior Design Engineer</p> <ul style="list-style-type: none">▪ Enhanced the architecture, environment, usability, portability, and configurability of flagship products (SOC platforms).▪ Designed, tested, synthesized, and integrated various blocks of IP for System-on-Chip microcontrollers, including a servo block for HDD with several patents pending.▪ Developed VPI/PLI applications to assist co-verification of hardware and software. <p>1996 Kiva Software Corporation Mountain View, CA Software Engineer</p> <ul style="list-style-type: none">▪ Designed and developed client-server administrative applications/applets for the Kiva Enterprise Server, including a file transfer protocol for a Java client and a C++ server.
Education	<p>1998 - 2003 Stanford University Stanford, CA M.S. Electrical Engineering</p> <p>1994 - 1998 Stanford University Stanford, CA B.S. Electrical Engineering</p> <ul style="list-style-type: none">▪ Minor in Computer Science
Languages/Tools	Verilog, VHDL, Synopsys DC/PT, Calibre DRC/LVS, Altera FPGA, PLI/VPI, C, C++, Perl, Java
Activities and interests	<p>Freshman Advisor (Stanford University) – Advise groups of 6-8 students per year on all academic matters until they declare a major</p> <p>The Game, rock climbing, swing dancing, improv, acting, ultimate, soccer, basketball</p>
References	Available upon request.